



Major Oil Marketers
Association of Nigeria

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INDUSTRY DATA SHEET

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Conoil



NNPC



REFINERY REHABILITATION & DOMESTIC REFINING

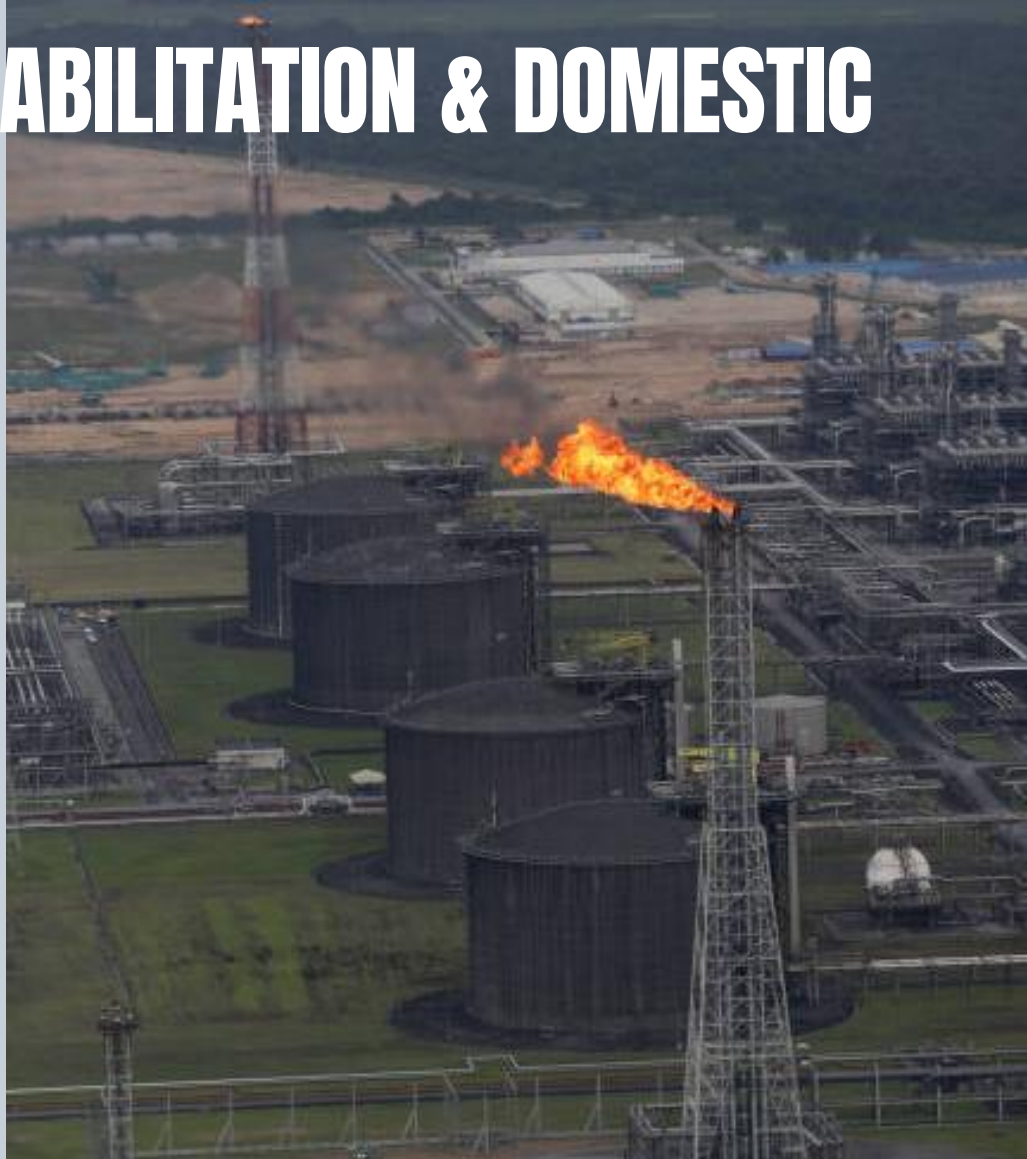
By Olise' Wakwe

The rehabilitation of the domestic refineries in Nigeria is a step in the right direction, especially considering the significant potential advantages that Nigeria has in terms of location, availability of gas, and population advantages.

However, the introduction of the Afri-5 compliance requirement presents a significant challenge to domestic refiners, including NNPC, as they will need to upgrade their refineries to produce Afri-5 spec products.

While local refining is a good initiative and should be encouraged, the backward integration policy should not be implemented at the expense of competition. Rather, fiscal incentives and enhanced ease of doing business should be provided to encourage investment in local refining. Protectionist policies are created to help jumpstart fledging or nascent industries, not protect mature inefficient industries to the detriment of consumers.

It is important to note that the refining industry as part of the midstream, including petrochemical plants and midstream infrastructure such as jetties, depots, transport, and pipelines, is relatively mature and has only failed as a result of price ceilings and the subsidy policy. Therefore, industry experts reckon that the backward Integration policy should encourage cost efficiency to enable Nigeria to become a refining hub competing with other refineries in the sub-Saharan Africa region.



Additionally, the backward Integration policy should encourage competitive free market pricing leading to cost optimization, implementation of international best practices, and innovation. It is also essential to support the refineries with national infrastructure and complementary policies in complementing and complementary industries to create and sustain an ecosystem that optimizes the costs of goods and services in the country.

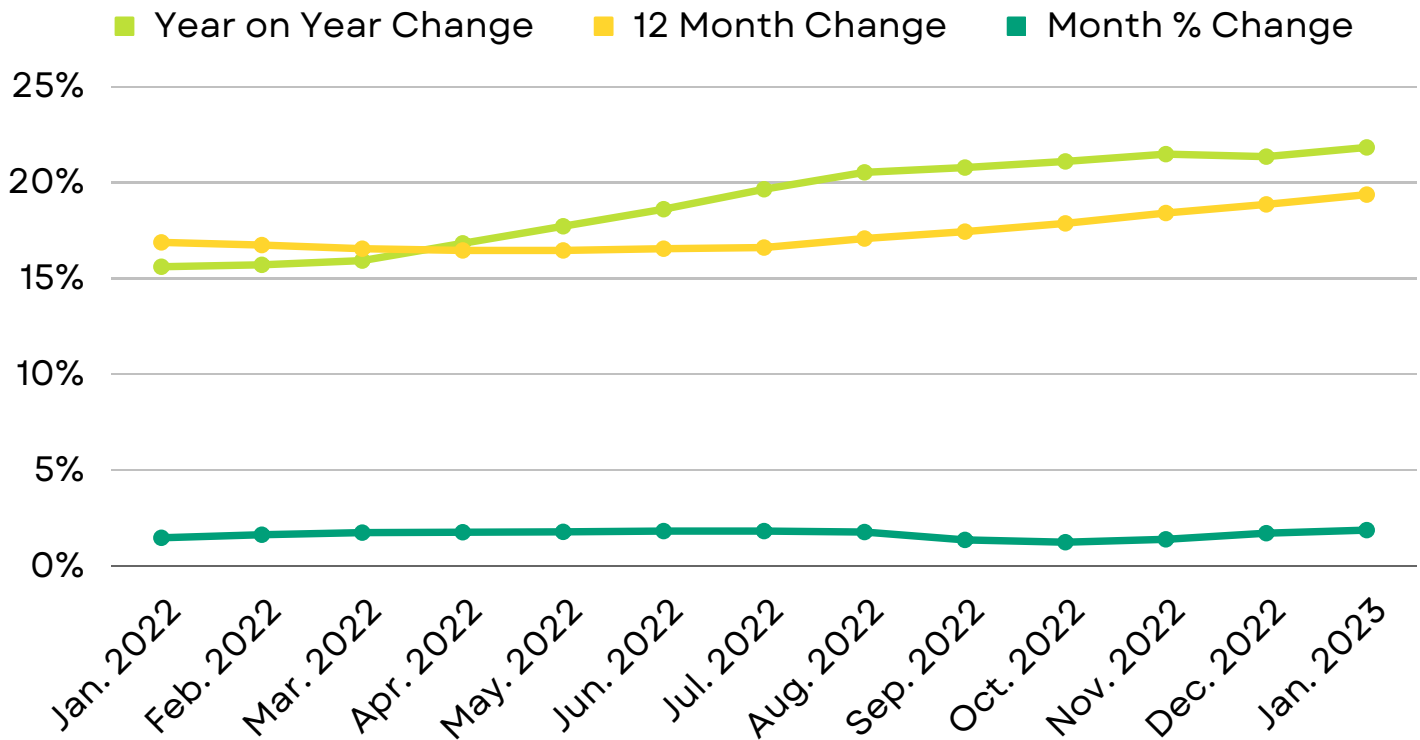
Before determining how the backward integration policy should be applied, it is important to answer critical questions such as whether the Nigerian midstream is suitable for backward integration and how this affects the consuming public. Evaluation of backward integration should consider both whether it creates jobs and boosts investment and value-added in the sector and the impact of local content policies on consumers.

In conclusion, the strategic investment by the NNPC in the Dangote Refinery project is commendable, and Nigeria must position itself as a refining hub for Africa. A Refinery Investment Policy document must be produced or updated and published to define the conditions, processes, and procedures for such equity investments in private projects to ensure policy clarity, an objective criterion, and a level playing ground. With the right policies and infrastructure support, Nigeria can achieve cost-effective and competitive local refining and become a major player in the sub-Saharan African region.

MARKETS WATCH



INFLATION



Annual inflation has been rising steadily since the beginning of 2022. The annual inflation rate in Nigeria accelerated to 20.52% in August 2022 from 19.64% in the previous month, and above market expectations of 20.25%. This remains the highest since September 2005.



EQUITIES MARKET UPDATE

SECTOR	Feb. 24	Mar. 3	Weekly Change	WTD	MTD	QTD	YTD
NSE 30	1969.08	1979.70	10.62	0.54	-0.88%	7.45%	7.45%
Consumer Goods	658.28	695.47	37.19	5.65	3.28%	18.09%	18.09%
Oil & Gas	555.15	542.03	-13.12	-2.36	-4.13%	17.20%	17.20%
Banking	456.85	462.14	5.29	1.16	-0.99%	10.69%	10.69%
Industrial	2480.93	2515.77	34.84	1.40	-0.08%	4.68%	4.68%
Insurance	177.15	178.78	1.63	0.92	-0.43%	2.53%	2.53%



MARKETS WATCH



FOREX RATES - INTERBANK I & E MARKET

NGN	Feb. 27	Feb. 28	Mar. 1	Mar. 2	Mar. 3
Minimum	460.00	460.00	460.00	460.00	460.00
Maximum	462.00	462.00	462.00	462.00	462.00
Interbank Official Closing (FX Rate (\$/N))	460.00	460.50	460.50	461.00	460.50

CLOSING USD / NGN FX RATES

INTERBANK (CLOSING IND)	Bid	Offer	Market Closing FX Rate (\$/NGN)
Feb. 27	460.00	462.00	460.00
Feb. 28	460.00	462.00	460.00
Mar. 1	460.00	462.00	460.00
Mar. 2	460.00	462.00	460.00
Mar. 3	460.00	462.00	460.00



FOREX RATES - PARALLEL MARKET

NGN	Feb. 27	Feb. 28	Mar. 1	Mar. 2	Mar. 3
USD					
GBP					
EURO					

abokiFX

INDUSTRY WATCH

AVERAGE EX-DEPOT PRICES (NAIRA/LITRE)

27 FEBRUARY - 3 MARCH 2023

28-FEB-23

Product	Warri/Oghara Hub	Calabar Hub	PHC Hub	Satellite Hub	Ibafon/Tincan Hub	Apapa Hub
PMS	N/A	281.00	236.00	220.00	242.50	217.50
AGO	711.67	720.00	747.50	700.00	699.00	699.20
DPK	720.00	N/A	N/A	730.00	722.50	730.00

1-MAR-23

Product	Warri/Oghara Hub	Calabar Hub	PHC Hub	Satellite Hub	Ibafon/Tincan Hub	Apapa Hub
PMS	N/A	281.00	N/A	210.00	240.00	215.00
AGO	712.50	720.00	750.00	699.80	700.60	700.60
DPK	720.00	N/A	N/A	730.00	717.00	730.00

2-MAR-23

Product	Warri/Oghara Hub	Calabar Hub	PHC Hub	Satellite Hub	Ibafon/Tincan Hub	Apapa Hub
PMS	N/A	N/A	N/A	210.00	236.25	213.25
AGO	709.67	720.00	750.00	699.00	696.80	698.60
DPK	720.00	N/A	N/A	745.00	716.00	745.00

3-MAR-23

Product	Warri/Oghara Hub	Calabar Hub	PHC Hub	Satellite Hub	Ibafon/Tincan Hub	Apapa Hub
PMS	N/A	N/A		225.60	237.25	218.50
AGO	709.33	720.00	750.00	694.80	693.60	694.20
DPK	720.00	N/A	N/A	745.00	715.00	745.00

INDUSTRY WATCH



AVERAGE WEEKLY PRICES



Available on the [Argus Publications App](#)

Combined Description	Gasoline Eurobob Delivered West Africa \$/t	Jet/Kerosine Delivered West Africa \$/t	Gasoil Diesel 1000ppm Delivered West Africa \$/t
Week 01 2023	792.58	985.69	895.38
Week 02 2023	817.31	1,016.40	928.35
Week 03 2023	874.63	1,088.50	974.55
Week 04 2023	908.37	1,117.70	984.15
Week 05 2023	857.95	997.70	874.65
Week 06 2023	851.03	933.70	841.65
Week 07 2023	873.30	941.10	865.05
Week 08 2023	843.61	896.65	824.00
Week 09 2023	840.50	920.65	856.05

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WEST AFRICAN PUMP PRICES

GlobalPetrolPrices.com



PMS			
Country	USD/Litre	Naira/Litre (CBN rate of 1USD = 460.00 NGN)	Naira/Litre (Blended rate of 1USD = 708.20 NGN)
Nigeria	0.56	256.68	395.18 (639.20 [^])
Cameroon	1.18	543.26	836.38
Benin	1.05	483.46	744.32
Sierra Leone	1.09	502.78	774.06
Togo	1.13	520.72	801.68
Burkina Faso	1.38	632.50	973.78
Ivory Coast	1.32	606.28	933.41
Ghana	1.26	580.98	894.46
Guinea	1.36	625.60	963.15
Mali	1.40	644.46	992.19
Senegal	1.60	736.92	1,134.54
Liberia	1.07	493.12	759.19

AGO			
Country	USD/Litre	Naira/Litre (CBN rate of 1USD = 460.00 NGN)	Naira/Litre (Blended rate of 1USD = 708.20 NGN)
Nigeria	1.17	538.20	828.82
Cameroon	1.17	535.90	825.05
Benin	1.13	520.72	801.68
Sierra Leone	1.09	502.78	774.06
Togo	1.25	576.84	888.08
Burkina Faso	1.09	502.32	773.35
Ivory Coast	1.06	487.60	750.69
Ghana	1.33	609.50	938.37
Guinea	1.36	625.60	963.15
Mali	1.40	643.08	990.06
Senegal	1.22	561.66	864.71
Liberia	1.17	537.74	827.89

Note:

- *The blended rate is the rate at which most private sector operators import products. This blended rate of 708.20 NGN per USD was calculated by MOMAN using the rate of 15% of the CBN rate (460.00 NGN per USD) + 85% of the parallel market rate (752.00 NGN per USD) advised by The NMDPRA.

PMS Pump Prices

- All USD per litre prices are sourced from Globalpetrolprices.com.
- Naira per litre price using CBN rate of 460.00 NGN per USD was calculated by MOMAN.
- Naira per litre price using the blended rate of 708.20 NGN per USD was calculated by MOMAN.
- [^]Pump price, taking into consideration the PLATTS and FOREX adjustment: 639.20 NGN per litre.

AGO Pump Prices

- All USD per litre prices sourced from Globalpetrolprices.com EXCEPT for Nigeria.
- Nigeria's USD per litre price was calculated by dividing the pump price of 828.82 NGN by the blended rate of 708.20 NGN per USD. This calculation was done by MOMAN.
- Naira per litre price using CBN rate of 460.00 NGN per USD was calculated by MOMAN.
- Naira per litre using the blended rate of 708.20 NGN per USD was calculated by MOMAN.