



# INDUSTRY DATA SHEET

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# THE WEEKLY POST

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NOT FOR SALE

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AUTOMATION SERIES  
AFRICAN ENERGY SERIES

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# OPTIMIZING YOUR FUEL STATION WITH EPUMP'S ATG: A CLOSER LOOK AT TANK MONITORING EXCELLENCE

Janelle Akahomen

Welcome back to our Epump newsletter series! We're excited to continue our exploration of automation in the oil and gas industry and how Epump's cutting-edge solutions are transforming fuel station operations.

Today, we're diving into the world of Automatic Tank Gauge (ATG) and how it revolutionizes tank monitoring, ensuring optimal efficiency and profitability for your business.

## Epump's ATG: Your Tank's Silent Guardian

Have you ever wondered what's happening inside your tanks? The Automatic Tank Gauge (ATG) is a device, over a meter long, that is placed in your fuel tanks to monitor tank level and activities. Epump's ATG is more than just a monitoring device; it's your tank's silent guardian.

Here's how it works:

- **Real-time Monitoring:** The ATG keeps a watchful eye on your tank's conditions in real time, helping you know exactly how much fuel you have, down to the gallon. You no longer need to wait for manual dips or bank on inaccurate readings. Epump's ATG provides you with up-to-the-minute data, ensuring you're always informed.
- **Water and Product level:** With the ATG, you get to know the product level in your tanks and detect water intrusion before it becomes a costly problem, thereby, preventing contamination and ensure fuel quality.
- **Temperature Checks:** The ATG helps you monitor temperature fluctuations that might affect fuel integrity. With this, you can take proactive measures to maintain optimal storage conditions.
- **Early Warning System:** Receive instant alerts for any unusual activity in your tank, such as leaks or overfills, allowing you to take immediate action and prevent potential disasters.
- **Enhanced Efficiency:** Say goodbye to manual tank inspections and guesswork. Epump's ATG automates the monitoring process, saving you time and resources.



## Why Do You Need This?

Epump's ATG isn't just a convenience; it's a necessity for your fuel station. Here's why:

- **Improved Safety:** Ensure the safety of your fuel storage with Epump's ATG, which provides you with the necessary data to prevent accidents and comply with regulations.
- **Cost Savings:** By detecting issues early and optimizing inventory management, Epump's ATG helps you reduce operational costs and maximize profits.
- **Peace of Mind:** With Epump's ATG, you can rest easy knowing that your tank is being monitored 24/7, even when you're away from the station.
- **Optimize Inventory Management:** Order fuel deliveries only when needed, \*\*avoiding overstocks or stock outs.

In our next newsletter, we'll delve deeper into another valuable Epump device.

Don't wait to take control of your fuel! Get your Epump ATG today and unlock the power of advanced tank monitoring.

Follow us on social media for updates, tips, and exclusive offers!



# THE IMPERATIVE OF ROBUST EMERGENCY PREPAREDNESS AND RESPONSE

**Kingsley Ojimba,**  
**Jetty Superintendent, MEMAN**

**I**n Nigeria's bustling petroleum downstream industry, where operations revolve around the handling and distribution of hydrocarbons, ensuring safety is paramount. The high stakes involved in dealing with these volatile substances necessitate a robust emergency preparedness and response plan across all industry stakeholders. From oil refineries to storage facilities and distribution networks, the importance of having comprehensive emergency measures in place cannot be overstated.

Imagine a scenario: a sudden leak occurs in a storage tank, or a fire erupts at a refinery. In such critical moments, every second counts. A well-prepared and rehearsed emergency response plan can mean the difference between containment and catastrophe. This is why it is imperative for all players in the petroleum downstream sector to prioritize the development and implementation of effective emergency protocols.

First and foremost, having a detailed emergency response plan instills confidence and reassurance among employees, surrounding communities, and regulatory authorities. It demonstrates a commitment to safety and proactive risk management, fostering trust and credibility in the industry's operations.



Moreover, a robust emergency preparedness and response plan serves as a proactive measure to mitigate potential hazards and minimize the impact of incidents. By identifying potential risks and vulnerabilities beforehand, stakeholders can implement preventive measures and allocate resources strategically to enhance safety measures.

Central to any effective emergency response plan is the availability of critical equipment tailored for handling hydrocarbons. From fire suppression systems and leak detection sensors to personal protective gear and emergency shutdown mechanisms, these tools are indispensable in swiftly addressing emergencies and safeguarding lives and assets.

Investing in state-of-the-art equipment not only enhances response capabilities but also demonstrates a commitment to operational excellence and regulatory compliance.

By staying abreast of technological advancements and industry best practices, stakeholders can continuously improve their emergency preparedness and response capabilities.

Beyond the immediate benefits of safeguarding personnel and facilities, a robust emergency preparedness and response plan can also mitigate reputational risks and financial liabilities. In the event of an incident, swift and effective action can help minimize environmental damage, legal repercussions, and loss of public trust.

The importance of having a robust emergency preparedness and response plan in Nigeria's petroleum downstream industry cannot be overstated. It is a proactive investment in safety, reliability, and sustainability, essential for the long-term viability of the sector. By prioritizing safety, embracing technological innovations, and fostering a culture of preparedness, stakeholders can navigate the complexities of the industry while ensuring the well-being of all involved.

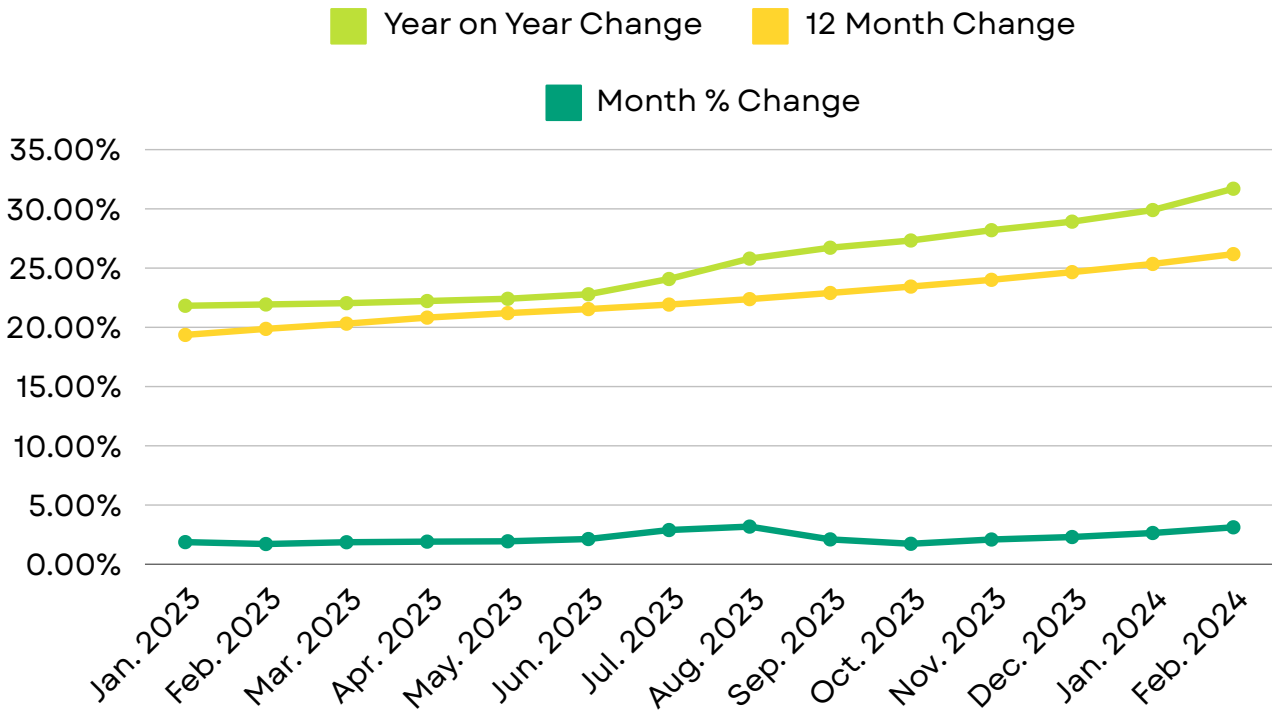
**Figure 1**  
*Cluster drill at Apapa hub.*

*Disclaimer: The views and opinions expressed in this article are solely those of the author.*

# MARKETS WATCH



## INFLATION



## EQUITY INDEX MOVEMENTS

SECTOR	Mar. 29	Apr. 5	Weekly Change	WTD	MTD	QTD	YTD
NSE 30	3,880.71	3,835.27	-45.44	-1.17%	-1.17%	-1.17%	37.45%
Consumer Goods	1,610.80	1,626.01	15.21	-0.94%	-0.94%	-0.94%	45.01%
Oil & Gas	1,294.38	1,294.38	0.00	0.00	0.00	0.00	24.09%
Banking	1029.63	960.32	-69.31	-6.73%	-6.73%	-6.73%	7.04%
Industrial	4,841.20	4,828.25	-12.95	-0.27%	0.27%	0.27%	78.02%
Insurance	405.94	402.47	-3.47	0.85%	0.85%	0.85%	25.12%



# MARKETS WATCH



## FOREX RATES – INTERBANK I & E MARKET

NGN	Apr. 1	Apr. 2	Apr. 3	Apr. 4	Apr. 5
Minimum		1,250.00	1,260.00	1,230.00	1,250.00
Maximum		1,450.50	1,301.00	1,285.00	1,421.00
Interbank Official Closing (FX Rate (\$/N))		1,292.98	1,276.59	1,258.45	1,303.33



CENTRAL BANK OF NIGERIA



## FOREX RATES – PARALLEL MARKET

NGN	Apr. 1	Apr. 2	Apr. 3	Apr. 4	Apr. 5
USD					
GBP					
EURO					

abokiFX

# INDUSTRY WATCH



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## AVERAGE WEEKLY PRICES

<b>Combined Description</b>	<b>Gasoil Diesel 1000ppm Delivered West Africa \$/t</b>	<b>Gasoline Eurobob Delivered West Africa \$/t</b>	<b>Jet/Kerosine Delivered West Africa \$/t</b>
Week 09 2024	847.95	878.46	917.45
Week 10 2024	822.55	876.11	893.05
Week 11 2024	836.80	876.56	903.80
Week 12 2024	852.70	914.02	915.00
Week 13 2024	835.00	947.91	882.81
Week 14 2024	877.00	971.73	925.38
Week 15 2024	863.13	966.41	912.13



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# INDUSTRY WATCH

## WEST AFRICAN PUMP PRICES

GlobalPetrolPrices.com



**PMS**

Country	USD/Litre	Naira/Litre Exchange rate of 1 USD = 1,189 NGN)
Nigeria	0.51	606.00
Cameroon	1.40	1,664.60
Benin	1.13	1,343.57
Sierra Leone	1.52	1,812.04
Togo	1.16	1,379.24
Burkina Faso	1.41	1,676.49
Ivory Coast	1.45	1,724.05
Ghana	1.06	1,260.34
Guinea	1.40	1,661.03
Mali	1.44	1,712.16
Senegal	1.64	1,949.96
Liberia	0.97	1,153.33

**AGO**

Country	USD/Litre	Naira/Litre Exchange rate of 1 USD = 1,189 NGN)
Nigeria	1.22	1,450.00
Cameroon	1.37	1,628.93
Benin	1.16	1,379.24
Sierra Leone	1.52	1,812.04
Togo	1.41	1,676.49
Burkina Faso	1.12	1,331.68
Ivory Coast	1.19	1,414.91
Ghana	1.10	1,306.71
Guinea	1.40	1,659.84
Mali	1.33	1,581.37
Senegal	1.25	1,486.25
Liberia	1.09	1,300.77

**Note:**

**PMS and AGO Pump Prices**

- All USD per litre prices are sourced from Globalpetrolprices.com EXCEPT for Nigeria.
- Naira per litre price for ALL was calculated by MEMAN using exchange rate 1 USD = 1,189 NGN. Exchange rate sourced from [Naira Rates](#)