



# Crafting a Professional CV & Acing the Interview

MEMAN Youth Career Readiness Webinar

#### **OLUGBENGA AWOMODU**

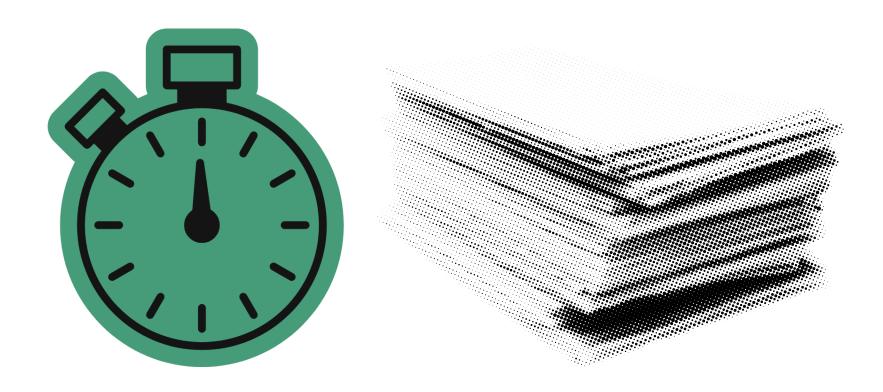
Lead Consultant, TweakCentric Solutions 25th September 2025



## Why This Session Matters



- Recruiters scan CVs in 6-8 seconds (eye-tracking research, 2024)
- Corporate job postings average 250+ applications (Jobscan 2025)
- 70-85% of jobs are filled via networking/referrals (Novoresume 2025; Zippia 2023)



First impressions = CV + LinkedIn + Interview.

### What Employers Want



## Top 5 Priorities in Energy Transition:



- 1. Communication & teamwork
  - reports, collaboration
- 2. Problem-solving & critical thinking
  - structured approach
- 3. Digital literacy
  - Excel, Power BI, coding basics, AI
- 4. Integrity & HSE awareness
  - safety and ethics
- 5. Adaptability
  - learning in transition

### CV = Your Marketing Flyer



#### 1-page CV Structure:

- Contact info + LinkedIn URL
- Profile/Summary (3-4 lines, career headline)
- Education (achievements, projects)
- Experience (internships, NYSC, volunteering, projects)
- Skills (digital, technical, soft)
- Certifications (HSE, LinkedIn courses)

Tip: Tailor CV for each JD (keywords)



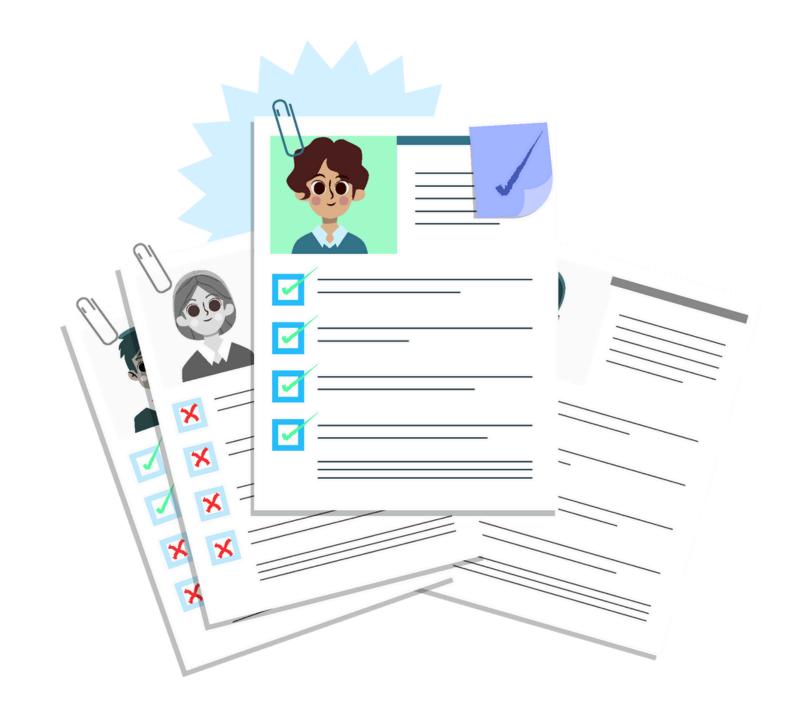


## Common CV Mistakes



#### Avoid:

- Typos & grammar errors
- 4-5 page CVs (too long)
- Same CV for all roles (no tailoring)
- Irrelevant info (primary school awards, random hobbies)





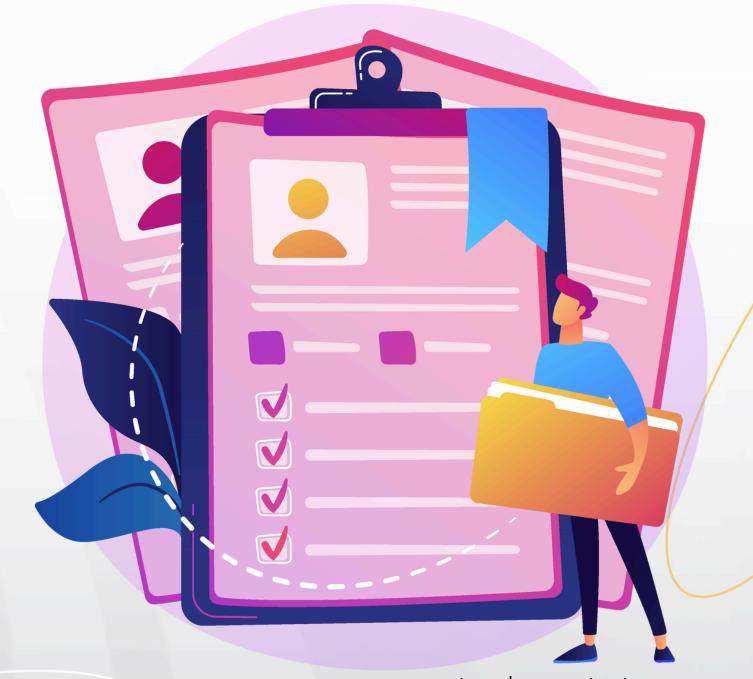


#### **How to Strengthen CV Points:**

- Use action verbs: led, built, created, improved, achieved.
- Add numbers: %, \( \mathbf{H} \), time saved, team size.

#### **Examples:**

- Weak: 'Worked on project.' → Strong: 'Led 4person team; built solar dryer; drying time ↓ 40%.'
- Weak: 'Responsible for sales.' → Strong:
   'Generated #2.5M in 3 months via campus demos.'



### Action Verbs & Numbers



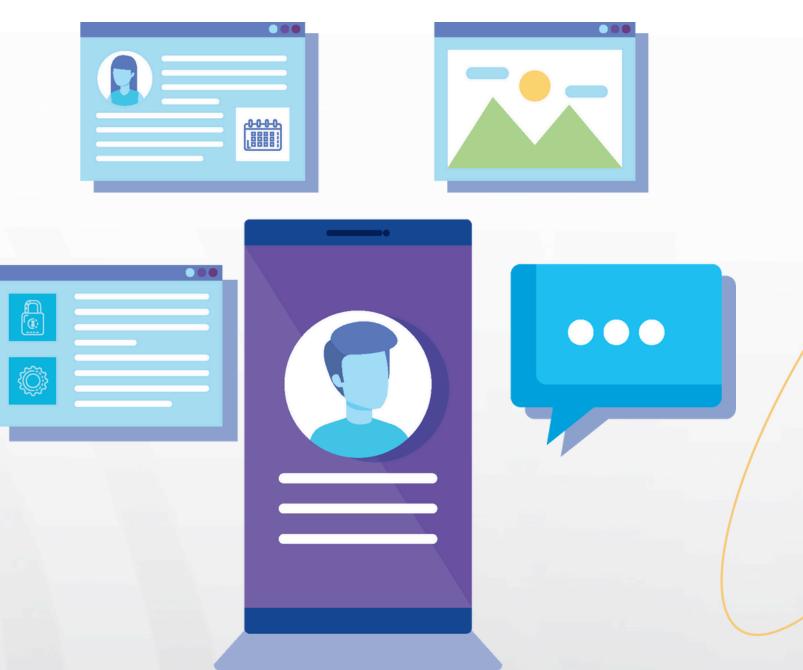
#### **Examples:**

- Improved sample accuracy and repeatability, reducing lab rejections and retests by 35% by promoting compliance with contractual and regulatory specifications, supporting successful third-party audits
- Delivered 3x higher engagement rates compared to standard geo-targeting and lifted in-store visits by over 30% for an automotive brand during peak campaign windows using Blis to target users based on proximity to competitor stores, malls, and high footfall areas
- Increased contextual relevance, leading to a 22% uplift in store footfall and a 3.5x ROAS on DOOH spend by executing a dynamic DOOH campaign triggered by real-time weather conditions, serving timely creatives in relevant locations
- Improved master data quality from 76% to 98% by creating and implementing a live data quality tracking report, analyzing missing data, and collaborating with the manufacturing team to update and verify crucial information

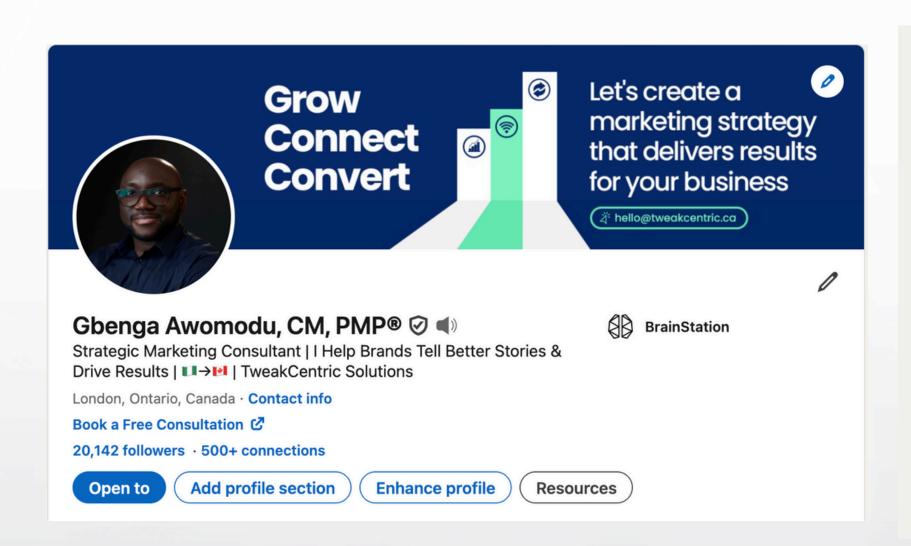


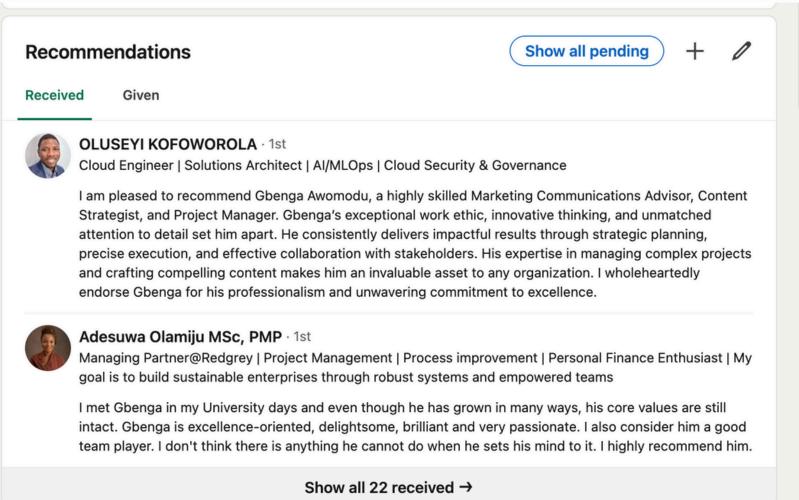
#### **Profile Must-Haves:**

- Photo: clear, friendly, professional
- Headline: Graduate | Aspiring Role |
   Skills/Tools
- About: Who I am → What I've done → What I want
- Featured: add 1–3 project items (links, PDFs)
- Experience/Education: highlight projects with quantified results
- Skills: add and pin Top 3
- Recommendations: request 2-3













V

Chappaqua, New York, United States · Contact info 8,669 followers · 500+ connections

#### Vanderbilt University

#### About

I was born in Bangladesh, grew up in New York City and went to school in Nashville, TN (Vanderbilt). I am super Desi when it comes to Cricket and Bollywood. I love to read and travel. I circumnavigated the world to more than 45 countries. I volunteer regularly and am passionate about social good and technology.

Currently, I am working to grow Peloton and disrupt the fitness industry. My job is to find and hire the current and future bad-asses in the technology industry.

I love my job! I hang out with a lot of tech nerds. I am a tech and political geek myself. I tried to pick up programming (Python) but not sure if I can do that for my career. I regularly attend tech meetups and I know a lot of powerful people in the tech industry.

I do not like pushy people. If you are nice, I will go out of my way to help you. I like to treat people with respect. I enjoy helping people and I love to learn about new technologies... Story of my life:)

#### Countries I traveled

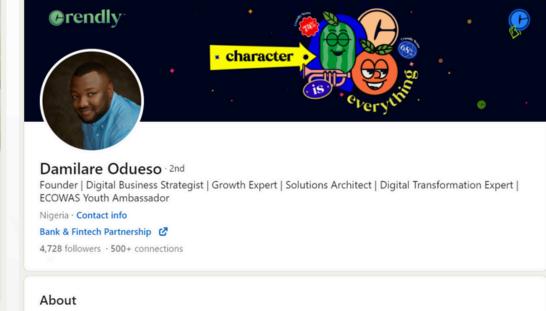
Argentina, Bahamas, Bangladesh, Brazil, Belgium, China, Cuba, Colombia, Egypt, England, France, Germany, Guatemala, Hong Kong, India, Ireland, Italy, Indonesia, Japan, Mauritius, Morocco, Namibia, Scotland, St. Lucia, South Africa, Spain, Switzerland, Thailand, The Netherlands, Turkey, UAE, Uganda, Viet Nam, Zambia and Zimbabwe:)



#### About

Human beings are outnumbered by Internet devices. To manage it all we need a new era of networking technology, the Network. Intuitive. And I love the fact that Cisco produces software and solutions that have an impact on everyone's lives. It's our chance to contribute to Cisco's success in introducing cutting edge technology to the market. I can do it by hiring top talent into Cisco Customer Experience (CX) in EMEAR.

I specialise in IT recruitment for global companies. I have experience in the whole recruitment cycle, talent acquisition, client management, career development and assessment centres. With my ability to build strong relationships, great communication skills, passion for candidate care and years of experience in sourcing, I succeed in attracting and hiring great talent.



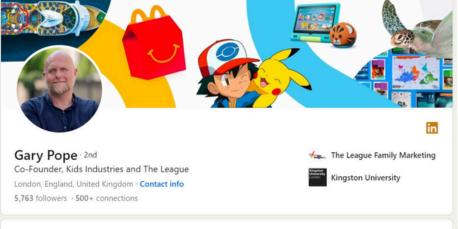
Growing up, I would dismantle every toy/game/gadget at sight in an attempt to understand how and why they work the way they do and rebuild to full functionality. Just like everything in life, I succeeded at some and lost others. My broken toys were not enough to stop me, rather, I approached my next "experiment" with lessons from the failed ones to ensure success. I would attribute my greatest wins to my extremely inquisitive nature which enables me to understand what exists and opportunities to reinvent and recreate.

Starting my career in Human Resources seemed like a mismatch at first given my B.Sc. in Computer Science. However, I immediately recognised the opportunity it presented, to understand the most important asset of any organisation; the people. I was privileged to harness diverse views and opinions to create solutions that foster productivity.

I landed on a gold mine when I attended my first Design Thinking workshop and saw the need to combine my knowledge of people and systems with my desire for problem-solving. I enjoy applying human-centered design and design thinking principles to create innovative solutions and business models geared towards growth.

You will find me observing how people meet their daily needs, obsessing over changing consumer sentiments, and analysing disruptive business models in a bid to create ventures with a positive impact on people, organisations, and society at large.





#### About

I used to be a school teacher. I loved it but back then the pay made taking the bus to work prohibitive. So I became a learning experience designer for a change management consultancy. We won Disney as a client and I realised the family market was where my heart lay. Kids Industries was born.

We're a brilliant team of researchers, strategists, creatives and developers that deliver projects for businesses that wish to connect with the family market and we do it globally; from our offices in London and Cape Town.

We do three things: Insight, Strategy and Creative

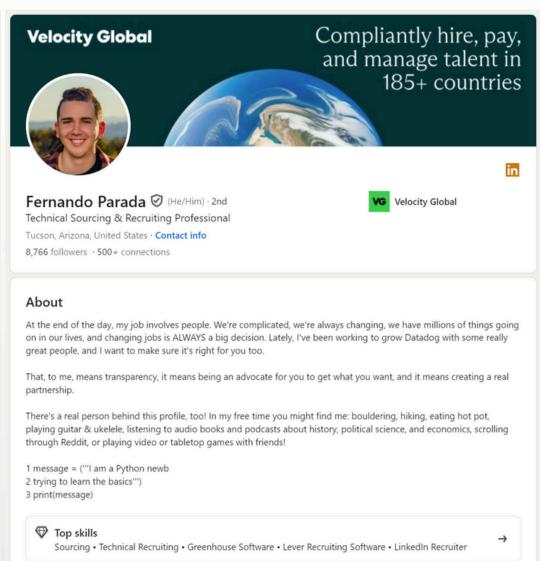
We deliver qualitative and quantitative research to develop concise, insight-led strategy and then hand over to our activation team implement. We are the only full-service marketing firm in the world that only works within the family market. And over the last 20 years we've become the globally recognised experts.

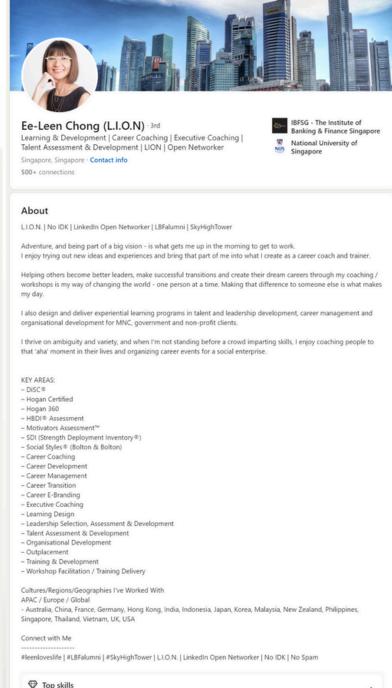
We create new products and services - both digital and physical, apps, websites, integrated communications campaigns, training programmes, consumer immersion and just about anything that a client might need to connect with the family

We've built TV Channels, Digital Platforms, re-branded iconic brands, designed the inside of cruise ships, and built family-focused hotels. We've developed new cereal brands, made cartoons and found out just about anything you'd like to know about children and their families right around the world.

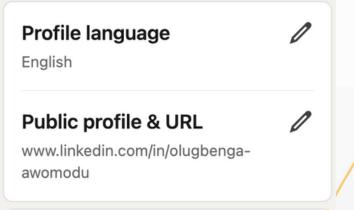
We're proud to call GSK, Disney, Mattel, WWF, Save The Children, DHX, TUI, Pepsico, Kellogg, Manchester City FC, The English Cricket Board, Amazon, ICC as some of our clients.

Specialties: Digital, Children and the Family. Creative Thinking. Marketing Strategy and Implementation. Training. New Product Development.





orkshop Facilitation • Coaching • Leadership Development • Resume Writing





#### **Visibility & Job Signals:**

- Custom URL: linkedin.com/in/firstname-lastname
- Open To: recruiters only (avoid green banner)
- Creator Mode: optional, add hashtags (#energy, #Excel, #HSE)

#### **Engagement:**

- Weekly: comment insightfully on 3-5 posts
- Monthly: post 1 reflection (project, webinar takeaway)
- Alumni: connect with 5 peers/professionals monthly



Fact: Sharing certificates on LinkedIn ↑ job attainment by ~6%.

## Preparing for Interviews

#### **Interview Prep Checklist:**

- Research company (values, projects, recent news)
- Practice STAR answers (Situation → Task → Action → Result)
- Prepare 2–3 examples: teamwork, leadership, adaptability
- Dress neatly, arrive early, listen carefully
- Ask 1–2 smart questions: 'What skills do successful trainees develop in year 1?'

#### **STAR Mini-Guide:**

Situation  $\rightarrow$  Task  $\rightarrow$  Action  $\rightarrow$  Result (keep to 60–90s/story).



### **CAR Model in Action**





The client couldn't determine if optimizing for the website alone would drive more conversions or optimizing for the website + offline channels.



Developed a two-cell test on Meta to test for incrementality for a Father's Day campaign, with each test having distinct optimizations to check which of them drives the most conversions.



Drove over \$1 Million in incremental sales within one month, over 10,500 incremental sales, and 4x ROAS

Drove over \$1Million (10,500 volume) in incremental sales and 4x ROAS for a Father's Day campaign within a month by
implementing a two-cell test on Meta to inform efficient media spend

There had been a relatively high level of inefficiency in the deployment of POS machines across the country

- 1. Introduced a viability exercise prior to deployment of devices
- 2. Shared report with business heads showing the performance of newly deployed terminals under their respective coverage areas
- 3. Aligned with the business heads and their managers to drive next steps

Increased POS efficiency ratio from 56% to 93% within two years

• Increased POS efficiency ratio from 56% to 93% within two years by implementing a pre-deployment viability audit and aligning with business heads to ensure optimal distribution of POS machines to only qualified outlets

## Common Interview Mistakes



#### Avoid:

- Over-rehearsed/robotic answers
- Negativity about schools/companies
- Not asking questions



#### Do Instead:

- Be specific, positive, curious
- Show adaptability through mini-stories







#### 3 Pillars of Readiness:

CV = marketing flyer (clear, tailored, achievement-based) LinkedIn = shop window (visible, engaged, credible) Interview = audition (story-driven, confident)

#### **Action Steps This Week:**

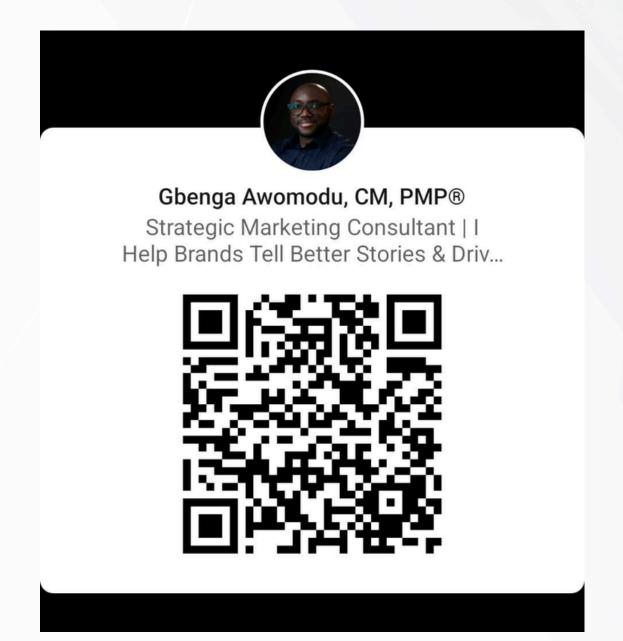
- Update CV
- Share webinar reflection on LinkedIn
- Record 2-min 'Tell me about yourself' video

#### Inspiration for the Future









## Thank You!

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